



WORLD BANK GROUP
Infrastructure, PPPs & Guarantees

The World Bank PPP Program

Nov 5, 2018
Seoul, Korea



SDG and PPPs

- Achieving the SDGs will require more financing than is available from country budgets and donor resources. For certain projects and sectors, it makes sense to work with governments to explore private sector options, so they can free up public resources for the other critical areas such as early childhood development or safety net programs. In addition to financing, the private sector brings expertise and innovation that can yield transformative solutions.
- Supporting governments' ability to use effective PPPs in balanced regulatory environments with strong governance and transparency is one part of this picture. Here, the World Bank Group's work aligns with its Maximizing Finance for Development approach that seeks to crowd-in more private sector resources.

WB Approach to PPPs

- When designed well and implemented in a balanced regulatory environment, PPPs that combine public and private capital with the efficiency and innovation of the private sector may make a difference in helping countries improve the management and delivery of public services.
- But PPPs also need to be tailored to the local context; our job is to work with governments and development partners to help find the right solution that works for the country and its future.
- To bolster these decisions, WBG works on strengthening data, building capacity, developing and testing tools, promoting disclosure, producing guidance notes, and encouraging engagement with all relevant stakeholders.

- With governments in particular, our emphasis at WBG is on boosting “infrastructure governance.” This incorporates planning, prioritization of pipelines, proper project preparation, screening processes to decide whether to procure a project as a PPP, transparency, and understanding fiscal implications.
- Here, we take an inclusive approach, manifested through the creation of Infrastructure Governance Roundtables (the first was last fall in Cape Town; the second in June in Abidjan), PPP disclosure work in several countries, the PPP Fiscal Risk Assessment Model (PFRAM), ongoing consultation with CSOs, internal guidance issued to WBG staff, PPP certification program, and more.
- We recognize that experience with some PPPs has been mixed. This is partly due to challenges with governance, including the choice of which projects are suited to public finance and which are more suited to PPPs.
- Again, we want ensure that governments have the data, tools, and guidelines to make informed choices. When they choose PPPs, we want to help them get PPPs right.

We work along the project lifecycle to support sustainable infrastructure delivery

Upstream


1



POLICY & REGULATORY FRAMEWORK

How can a country create a sound institutional, legal, and regulatory environment to attract the private sector?

2



INFRASTRUCTURE PLANNING AND PRIORITIZATION

How should governments prioritize public and private projects?


3



PROJECT PREPARATION & STRUCTURING

How should projects/programs be prepared and structured so that they are bankable, affordable, and offer value for money?

4



TRANSACTION SUPPORT & CONTRACT MANAGEMENT

How do governments get the capacity and best practices to execute a transaction effectively and efficiently and get a fair deal?

Downstream

We offer support through tools, guides and transaction support

1



POLICY & REGULATORY FRAMEWORK

Country PPP Readiness Diagnostic

Tools

- PPI Database
- PPP Practitioners Certification Course
- PPPIRC
- PPP Knowledge Lab
- Procuring Infrastructure PPPs 2018
- Benchmarking PPP Procurement
- PPP Reference Guide V3

2



INFRASTRUCTURE PLANNING AND PRIORITIZATION

InfraSAP

PPP Screening Tool

PPP Fiscal Risk Assessment (PFRAM)

Fiscal commitments and contingent liabilities framework (FCCL) support

Guidelines for Managing Unsolicited Proposals

3



PROJECT PREPARATION & STRUCTURING

Project Readiness Assessment

Framework for Disclosure in PPPs

Guidance on Standard PPP Contractual Provisions

Coordination of RFP and bidding process

4



TRANSACTION SUPPORT & CONTRACT MANAGEMENT

Guarantees and other WBG instruments

Financial analysis

Negotiation of financial documents

Supervision and monitoring

Tools

Guides, best practices

Transaction support

We offer support through tools, guides and transaction support

1



POLICY & REGULATORY FRAMEWORK

- Country PPP Readiness Diagnostics
- PPI Database
- PPP Certification Program (CP3P)
- PPPIRC
- PPP Knowledge Lap
- Procuring Infrastructure PPPs 2018
- Benchmarking PPP Procurement
- PPP Reference Guide Version 3

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2



INFRASTRUCTURE PLANNING AND PRIORITIZATION

- InfraSAP
- PPP Screening Tool

3



PROJECT PREPARATION & STRUCTURING

- PPP Fiscal Risk Assessment (PFRAM)
- Fiscal commitments and contingent liabilities framework (FCCL) support
- Guidelines for managing unsolicited proposals

- Project readiness assessment
- Framework for disclosure in PPPs
- Guidance on standard PPP contractual provisions
- Coordination of RFP and bidding process



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